

A SHORT OVERVIEW OF THE FUNDAMENTALS OF NATION-BUILDING

by Roger B. Myerson, October 2009

The mission of nation-building or stabilization is to help a nation to heal from the chaos of war and a breakdown of the state, by establishing a new political regime that can provide effective government for the nation. A political system must be established which puts some people in positions of power and induces the rest of the nation to accept their authority. The difficulty and importance of such missions demands that we think very carefully about the basic conceptual framework that guides their planning. This note tries to offer some insights into the fundamentals of nation-building.¹

There is no better place to start than with David Galula's (1964) classic study of counterinsurgency. As Galula emphasized in his conclusions, the essential goal of any stabilization operation is to build a political machine from the population upward. Galula also observed that political machines are generally built on patronage. This perspective suggests that successful stabilization will depend on the new regime developing a political network that distributes power and patronage throughout the nation. As the *Counterinsurgency Field Manual* has suggested (2007, appendix A-26), winning "hearts and minds" may actually mean convincing people that they will be well rewarded and well protected when they serve as local agents in the regime's political network.

To compete for power in any political system, a leader needs to build a base of active supporters, and the essential key to motivating this base is the leader's reputation for distributing patronage benefits to loyal supporters. If a stabilization intervention is to establish a political regime that can stand on its own, it will happen because the leaders who hold power under the regime have developed networks of supporters that are wide and strong enough to defend the regime against those who would take power from it. Disciplined security forces can be formed only under such political leadership. The real political strength of the regime must be found in the leaders who have political stakes in the regime and in their ability to mobilize active support. When they are too few or too weak, the regime can be sustained only with the help of foreign intervention.

¹ For the best current texts on nation-building, see Dobbins *et al.* (2007) and Ghani and Lockhart (2008). Some ideas in this note are also discussed further by Myerson (2009).

At any point in time, in any society, there are recognized structures of local social leadership in all communities. A successful military occupation may be followed by a "golden hour" when the population is initially inclined to accept the occupier's political directives, but the long-term successful establishment of a political regime will depend on its general recognition and acceptance by these local leaders in all parts of the nation. This is the meaning of political legitimacy. If a new regime is endorsed by an overwhelming majority of local leaders throughout the nation, then the others will feel compelled to acquiesce. But if there are communities where the regime lacks any local supporters, then these communities can become a fertile ground for insurgents to begin building a rival system of power with encouragement from disaffected local leaders. So the success of the stabilization mission will depend on key decisions about the distribution of power in the new regime, which will determine how many local leaders can find a comfortable place for themselves in the regime, and how many local leaders feel excluded from power in it.

Ideally, democracy should help to diminish fears of permanent exclusion from power. When there is a credible commitment to democracy, some losers from the first elections could still hope to win power in future elections by competing democratically within the system, rather than fighting against it. But if power is narrowly concentrated in a few national offices, then only a few out-of-power leaders can have any realistic hopes of competing successfully for these offices.

The most prominent leaders who cooperate with a stabilization intervention may naturally expect to get positions of national power at the center of the new regime, and so they could benefit from a constitutional structure that concentrates power in the center. Furthermore, foreign interveners often find it convenient to have one strong national leader who is empowered to work with them in all the myriad complications of their occupation. So the leading collaborators of a stabilization operation may endorse a system of narrow political centralization, and such centralization may initially seem convenient for the intervening forces. The result of this centralization, however, may be to alienate other local leaders who are not aligned with the factions that hold power in the capital, and their alienation may compel the regime to depend more on foreign support.

For example, under Hamid Karzai's leadership, a centralized presidential regime was installed in Afghanistan in 2004. Only one elected leader can get a direct political stake in the

presidency, and President Karzai's refusal to create a political party meant that he did not build a national network of local political supporters who could expect to share sustained benefits from his presidential power. In the National Assembly, the formation of parties was also discouraged by use of the single non-transferable vote system in the 2005 legislative elections, and the predictably incoherent results of this system elected representatives who had support from only a small fraction of the voters. Under the unitary constitution, provincial councils were not given any autonomous powers. A change in any of these aspects of the political system could have yielded a broader distribution of political power in which more local leaders would have a direct stake in the regime, and their ability to mobilize local political supporters could have reduced the regime's chronic dependence on foreign forces.

In a decentralized regime that devolves substantial power to locally elected councils of provincial and municipal governments, local leaders throughout the nation can compete for a share of local power even if they are not affiliated with the faction that controls national power at the center. Thus, decentralized democracy can create a broad class of local leaders in all communities who have a positive expected stake in defending the new political system.

There may be concerns about decentralization exacerbating regional separatism. In a region that has a strong popular separatist movement, its candidates would be likely to win local elections, but local democracy would not be the cause of separatist forces in such a case. In fact, separatist movements are often caused by a history of oppressive centralized rule that leaves no place for local leadership. Election to local offices can actually give local leaders more interest in preserving the political status quo, because of concerns that the next successor state might reduce their local powers. In a province that is large enough to stand alone against the rest of the nation, however, a provincial leader could perceive some chance of gaining sovereign national power by cultivating a separatist movement. Thus, where separatism is a concern, political decentralization may be better limited to smaller districts.

To be politically effective, local councils must have opportunities to allocate public jobs and contracts, because the elected leaders can develop their political strength only by building reputations for rewarding active supporters with patronage jobs. When the goal is political reconstruction, the essential measure of success for a reconstruction project may be, not in how many bridges or schools it repairs, but in how it enhances the reputations of the political leaders who spend the project's funds. So to develop local political leadership, a substantial fraction of

the national reconstruction budget should be allocated to local governments. Indeed, to create a federal system that distributes power across national, provincial, and municipal governments, the distribution of aid funds directly to councils at all these levels may be more important than the promulgation of provisional constitutional documents.

In occupied Iraq, the Coalition Provisional Authority could have begun in 2003 to cultivate local democratic leadership by holding local elections throughout Iraq and then giving the elected leaders responsibility for spending local reconstruction budgets. Much of this money might have been wasted (as it was even under the CPA's control), but local leaders who spent it well would have gained good reputations that could have made them serious contenders for higher office after national sovereignty was restored. Instead, however, the CPA put priority on drafting a national constitution before any introduction of local democracy in occupied Iraq.

The essential requirement for a stable regime is active support from a broad political network that reaches into every community in the nation, but if the goal were only political stability then this network might not be democratic. In the past, foreign interventions could create stable colonial regimes by devolving a share of power to feudal networks of local leaders, who provided a decentralized base of political support in exchange for confirmation of their local privileges. International stabilization operations today need to assure the world that their goal is different: not colonial exploitation, but to establish a stable regime that will protect and serve its citizens.² Thus, to clearly lay the foundations for a strong regime that will serve all citizens of the nation, devolved local powers should be allocated democratically to local leaders who are popularly elected.

Local democracy can help to make national democracy more competitive, as a record of using public resources responsibly in local government can qualify a local leader to become a competitive candidate for power at higher levels of government. In effect, local democracy can reduce barriers against entry into national democratic competition.

So the essential key to successful democratic development is to increase the national supply of leaders who have good reputations for using public funds responsibly to serve the public at large, and not just to give jobs to their active supporters. For this goal, it is important to

² A nation can be torn apart when other nations intervene to put different clients in power. For a neutral nation-building operation that can avoid becoming yet another such competitive intervention, broad support from other regional powers is essential. An intervention can best earn such broad international support by a commitment to the principle of democratic popular sovereignty in the distribution of power.

develop systems of transparent accounting for public funds that are spent by political leaders at all levels. The essential accounting here must be to the local population, however, not to foreign donors who may have provided the funds; but donors should insist on such accountability. Local people must be able to learn what funds were spent by their leaders and must be able to monitor what public services were provided by these funds. For these purposes, reconstruction of the public finance ministry may be a vital priority even when other agencies of the government are still badly underdeveloped. Basic press freedoms are also essential for such accountability.

To conclude, it might be helpful to offer one example of a good transitional regime for a nation-building operation: the American Articles of Confederation (1776-1788) which distributed power widely among locally elected provincial councils. This decentralization of power might have sometimes seemed inconvenient to the regime's foreign supporters, but it guaranteed that every community had at least one local leader, its representative in the provincial assembly, who had a substantial vested interest in defending the new regime. This broadly distributed political strength was what made the American Revolution unbeatable.

The contrast is stark between this broadly inclusive political structure and the ultra-centralized regime that was installed in Afghanistan in 2004. Narrow centralization may seem more convenient for those at the pinnacle of power, but it increases demands on foreign supporters of the regime. Those who would support nation-building should be aware of how the broad strength of the regime can depend on the way that its constitutional structure distributes power and on the way that donors distribute funding to groups and leaders throughout the nation.

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