

CURRICULUM VITAE

DAVID I. A. WEBB

Email: david@emdp.uk
Phone: +44 7470 932871

Born: June 23, 1982; Toronto, Ontario, Canada; Citizenship: Canadian.
Education: A.B., 2005, Dartmouth College, Economics and Government with specialization in International Relations; International Baccalaureate Diploma, 2001, Upper Canada College.

PRESENT POSITIONS

Chief Investment Officer, Emerging Markets Development Partners LLP, London, UK, 2017 –.

Founder & CEO, TSU Capital Canada Corporation, Toronto, Canada, 2011 –.

PROFESSIONAL SUMMARY

Emerging Markets Development Partners is a global frontier and emerging markets impact investment fund based in London, United Kingdom. The core strategy focuses on consumer facing brands that operate in Emerging Europe, Sub-Saharan Africa, Latin America and the Caribbean, Turkey, and Southern Asia. The sector focus is on fast-moving consumer goods, consumer staples, education, healthcare, retail and food & beverage. The country determination factors include the development and strengthening of economic and political institutions, corporate governance structures, legal systems, and local currency stability. The demographic focus is on emerging middle classes, often in countries with young populations and experiencing significant population growth.

The secondary strategy focuses on trade finance and asset-backed credit funds that are lending to small and medium-sized businesses (SMEs) in developing countries. This is an impact investing strategy that is based on intermediating public and private capital to positively influence the ethical, social and environmental values of the firms providing short and medium-term credit, in addition to financing local SMEs to grow and increase their economic activity. Enabling SMEs to increase their employees and payrolls has a significant multiplier effect across local developing markets due to the sheer number of SMEs, their significant job creation, and other characteristics differentiating SMEs from big firms.

TSU Capital Canada does corporate advisory and project incubation in three specific areas: Canada/USA cross-border logistics, Canadian fintech companies, and tennis training facilities in developing countries with accompanied tutoring, university application and standardized test preparation services.

PAST POSITIONS

Senior Investment Professional, TLG Africa and the TLG Credit Opportunities Fund, TLG Capital Investment Ltd., London, UK, 2015 – 2017.

Co-Founder & Principal, TSU Capital USA LLC, New York, NY, USA, 2013 – 2015.

Founder, eTaxi, Durban and Cape Town, South Africa, 2009 – 2010.

Associate, Analyst, Summer Analyst, Fixed Income Currencies & Commodities Division, Goldman Sachs Group, New York, NY, 2004 – 2009.

CONFERENCE PRESENTATIONS AND PANELS

“Private Equity in Africa: Does Impact Investing Undermine Markets?”, Presentation, Africa Financial Services Investment Conference, London, UK, May 2018.

“Across the Continent: Fixed Income & Credit Strategies”, Presentation and Panel, FundForum Africa, London, UK, September 2016.

“Risk in the African Banking System and the Rise of FinTech”, Presentation and Panel, Africa Financial Services Investment Conference, London, UK, May 2016.

“Private Equity in Africa”, Presentation and Panel, Africa Business Summit, Hosted by London Business School, May 2016.

PROFESSIONAL CERTIFICATIONS AND AFFILIATIONS

Chartered Financial Analyst Level I & II, 2014 and 2015.

Canadian Securities Institute, Partners, Directors and Senior Officers Course, 2014.

Canadian Securities Institute, Canadian Securities Course, 2014.

Series 7 General Securities Representative, US Financial Industry Regulatory Authority, 2005 – 2010.

Series 63 Uniform Securities Agent, North American Securities Administrators Association, 2005 – 2010.

LANGUAGES, PERSONAL AND SPORTS

Fluent in English and French; Conversant in Spanish and Portuguese.

Board Member, Opera Erratica, London, UK, 2016 –.

Dartmouth College Tennis Team, Hanover, USA, 2001 – 2005; Captain, 2004 – 2005.

NCAA Division I Academic All-American, 2004; Second Team All-Ivy Tennis League, 2003 – 2004.